

## Its 'Vayu' for air in Saudi Arabia



Elgi's recent overseas contract for Vayu compressors from Saudi Border Guard has further confirmed its strong position in the Middle East. In late November of fiscal 2005-2006, Elgi won this significant defence order worth US \$ 60,000 for the supply of 2 HP Vayu compressors to be used for applications in army workshops spread across Saudi Arabia.



Elgi Vayu compressors were selected because of their functional qualities including its durability and reliability. These direct drive compressors with robust motors were custom designed to operate efficiently in the extreme temperatures of Saudi Arabia. Efficiency has been enhanced with unique piston rings that help in better oil control, low oil consumption and carry over.

Elgi received this order through the efforts of its dealer in Riyadh, who outbid other multinational companies winning the first ever order from the Saudi Military. Elgi's success in procuring this order shows the company's capability in keeping up with the high quality standards set by the Saudi defence. Under the terms of contract, Elgi has successfully executed the order for 220 units early this year. Following this first execution, Elgi will continue to make inroads in the small piston compressor segment in the Middle East.

Since it's first supply of compressors in the 1970s to the Middle East, Elgi continues it's tradition of being a reliable supplier towards the development of the Arab world's industrial base and economy by providing suitable products and services at competitive prices.