

Elgi compressors at Shell outlets



The recent winning of a landmark order for reciprocating air compressors from Royal Dutch Shell further reaffirms Elgi's position as a strong player in the petro-sector and strengthens its competitive and leadership capabilities in the international markets.

The Dutch oil major Shell group is one of the major players in energy sector, having five core businesses: exploration & production, oil products, downstream gas and power, chemicals & renewables; and has operations in more than 140 countries across the world.

As part of its aggressive business plans for India, Shell is in the process of establishing retail automobile fuel outlets throughout the country. Efficient and reliable air compressors are needed for inflating tyres at these newly established fuel stations. In order to meet this air requirement, Shell team visited Elgi and assessed its capabilities. The result, Shell has tied up with Elgi for the supply of reciprocating air compressors to its auto fuel stations spread across India. The order came in July of this financial year and the delivery will be made shortly.

Shell had previously relied on a competitive brand as a single source for compressors in its other petro-outlets abroad. Elgi's expertise, together with its reputation for market credibility, efficient performance & service and proven technical capabilities, has contributed to the Shell's decision for selecting Elgi as its partner for compressed air needs.

Elgi reciprocating compressors are not just the right choice in terms of operating and maintenance costs, but also constitutes the best choice when it comes to providing constant supply of quality air power. Designed to offer pressures up to 175 psi, the reciprocating compressors from Elgi allows maximum air flow thus improving overall unit efficiency. The heavy cast iron construction of these units extends service life. Elgi with its extensive after sales and service network all over India, ensures prompt and accurate services to its customers whenever needed.