

(Rs. in Lakhs)

## SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Sl. No.	PARTICULARS	Three Months Ended			Six Months Ended		Year Ended
		30/09/12	30/06/12	30/09/11	30/09/12	30/09/11	31/03/2012
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Segment Revenue(Sales and income from Services)</b>						
	a) Compressors	21604.2	18822.7	19844.6	40426.9	38731.6	82865.1
	b) Automotive Equipments	3703.0	3313.3	3198.0	7016.3	6408.6	12996.6
	c) Others	839.7	716.9	854.0	1556.6	1732.2	3307.2
	<b>Total Segment Revenue</b>	<b>26146.9</b>	<b>22852.9</b>	<b>23896.6</b>	<b>48999.8</b>	<b>46872.3</b>	<b>99168.8</b>
	<b>Less: Inter Segment Revenue</b>						
	<b>Net Sales/Income from Operations</b>	<b>26146.9</b>	<b>22852.9</b>	<b>23896.6</b>	<b>48999.8</b>	<b>46872.3</b>	<b>99168.8</b>
<b>2</b>	<b>Segment Results (Profit before Interest and Tax)</b>						
	a) Compressors	1313.4	1609.5	2063.8	2923.0	4040.1	7903.4
	b) Automotive Equipments	614.9	300.3	415.5	915.2	764.6	1512.8
	c) Others	(22.1)	(21.5)	74.3	(43.6)	47.3	92.3
	<b>Total Segment Results</b>	<b>1906.2</b>	<b>1888.3</b>	<b>2553.5</b>	<b>3794.5</b>	<b>4852.1</b>	<b>9508.5</b>
	<b>Less:</b>						
	i) Interest Expense	(154.1)	(296.0)	(211.4)	(450.1)	(511.8)	(1046.8)
	ii) Unallocable expenditure net of other income	(124.8)	(196.2)	(71.3)	(321.0)	(130.2)	(505.8)
	iii) Extra-ordinary items	0.0	0.0	0.0	0.0	0.0	0.0
	<b>Total Profit Before Tax</b>	<b>2185.2</b>	<b>2380.5</b>	<b>2836.1</b>	<b>4565.6</b>	<b>5494.1</b>	<b>11061.1</b>
<b>3</b>	<b>Capital Employed (Segment Assets less Segment Liabilities)</b>						
	a) Compressors	41901.3	33896.1	31477.8	41901.3	31477.8	33292.0
	b) Automotive Equipments	5367.6	5273.4	4105.2	5367.6	4105.2	4718.8
	c) Others	1003.5	1029.9	1236.3	1003.5	1236.3	1084.0
	<b>Total Capital Employed in Segments</b>	<b>48272.4</b>	<b>40199.4</b>	<b>36819.3</b>	<b>48272.4</b>	<b>36819.3</b>	<b>39094.7</b>
	Add:Unallocable Corporate Assets less Corporate Liabilities	1524.8	1521.5	1695.6	1524.8	1695.6	1748.9
	<b>Total Capital Employed in Company</b>	<b>49797.1</b>	<b>41720.9</b>	<b>38514.9</b>	<b>49797.1</b>	<b>38514.9</b>	<b>40843.6</b>

Previous period figures have been regrouped wherever necessary.

On 29th August 2012 the company acquired 100% stake in Rotair SpA Italy, through a new subsidiary Elgi Compressor SRL (Incorporated in Italy on 9th August 2012) Hence the financial results for the quarter and half year ended are strictly not comparable. Taken on record by the Board of Directors at their meeting held on 02.11.2012

For and on behalf of the Board of Directors

Place: Coimbatore  
Date : 02.11.2012

Jairam Varadaraj  
Managing Director