

Annexure I - Segment Revenue, Results and Capital Employed

(Rs. in Millions)

| Sl No. | Particulars | Quarter ended | | | Half year ended | | Year ended |
|----------|---|--------------------|------------------|--------------------|--------------------|--------------------|------------------|
| | | September 30, 2018 | June 30, 2018 | September 30, 2017 | September 30, 2018 | September 30, 2017 | March 31, 2018 |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Segment Revenue | | | | | | |
| | a) Air Compressors | 4,010.51 | 3,730.51 | 3,250.38 | 7,741.02 | 6,596.63 | 14,357.11 |
| | b) Automotive equipments | 508.12 | 404.63 | 478.28 | 912.75 | 849.88 | 1,867.10 |
| | | 4,518.63 | 4,135.14 | 3,728.66 | 8,653.77 | 7,446.51 | 16,224.21 |
| | Less: Inter segment revenue | 0.56 | 0.55 | 0.08 | 1.11 | 0.38 | 1.82 |
| | Income from operations | 4,518.07 | 4,134.59 | 3,728.58 | 8,652.66 | 7,446.13 | 16,222.39 |
| 2 | Segment Results (Profit before tax) | | | | | | |
| | a) Air Compressors | 273.69 | 279.85 | 305.39 | 553.54 | 509.88 | 1,216.00 |
| | b) Automotive equipments | 38.92 | 12.17 | 47.26 | 51.09 | 47.40 | 133.95 |
| | | 312.61 | 292.02 | 352.65 | 604.63 | 557.28 | 1,349.95 |
| 3 | Segment Assets | | | | | | |
| | a) Air Compressors | 12,892.10 | 11,489.44 | 11,040.22 | 12,892.10 | 11,040.22 | 11,492.60 |
| | b) Automotive equipments | 1,098.32 | 1,032.62 | 1,061.48 | 1,098.32 | 1,061.48 | 1,151.36 |
| | | 13,990.42 | 12,522.06 | 12,101.70 | 13,990.42 | 12,101.70 | 12,643.96 |
| 4 | Segment Liabilities | | | | | | |
| | a) Air Compressors | 6,390.23 | 5,087.12 | 5,445.69 | 6,390.23 | 5,445.69 | 5,360.25 |
| | b) Automotive equipments | 360.58 | 325.37 | 349.71 | 360.58 | 349.71 | 394.23 |
| | | 6,750.81 | 5,412.49 | 5,795.40 | 6,750.81 | 5,795.40 | 5,754.48 |
| 5 | Capital Employed [Segment Assets - Segment Liabilities] | | | | | | |
| | a) Air Compressors | 6,501.87 | 6,402.32 | 5,594.53 | 6,501.87 | 5,594.53 | 6,132.35 |
| | b) Automotive equipments | 737.74 | 707.25 | 711.77 | 737.74 | 711.77 | 757.13 |
| | | 7,239.61 | 7,109.57 | 6,306.30 | 7,239.61 | 6,306.30 | 6,889.48 |

For and on behalf of the Board of Directors

Jairam Varadaraj
 Managing Director

Place: Coimbatore
Date : Nov 02, 2018



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