

(Rs. in Lakhs)

## SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Sl. No.	PARTICULARS	Three Months Ended			Nine Months Ended		Year Ended
		31/12/2013	30/09/2013	31/12/2012	31/12/2013	31/12/2012	31-03-2013
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Segment Revenue(Sales and income from Services)</b>						
	a) Compressors	28271.9	27892.3	24559.9	86683.8	64986.8	95565.8
	b) Automotive Equipments	2974.4	3121.3	3348.7	9195.4	10364.9	14398.1
	c) Others	1419.6	1105.2	826.3	3788.2	2382.9	4488.1
	<b>Total Segment Revenue</b>	<b>32665.9</b>	<b>32118.8</b>	<b>28734.8</b>	<b>99667.4</b>	<b>77734.6</b>	<b>114452.0</b>
	<b>Less: Inter Segment Revenue</b>						
	<b>Net Sales/Income from Operations</b>	<b>32665.9</b>	<b>32118.8</b>	<b>28734.8</b>	<b>99667.4</b>	<b>77734.6</b>	<b>114452.0</b>
<b>2</b>	<b>Segment Results (Profit before Interest and Tax)</b>						
	a) Compressors	1579.8	1351.5	1625.7	5559.1	4675.1	6726.1
	b) Automotive Equipments	93.4	225.8	233.6	559.0	1022.3	1522.9
	c) Others	0.0	0.0	(89.4)	0.0	(133.0)	(121.2)
	<b>Total Segment Results</b>	<b>1673.2</b>	<b>1577.3</b>	<b>1769.9</b>	<b>6118.1</b>	<b>5564.4</b>	<b>8127.8</b>
	<b>Less:</b>						
	i) Interest Expense	288.3	254.3	108.7	812.2	166.8	445.6
	ii) Unallocable expenditure net of other income	(192.2)	(282.6)	(223.9)	(676.2)	(1053.0)	(1623.8)
	iii) Extra-ordinary items	-	-	-	-	-	-
	<b>Total Profit Before Tax</b>	<b>1577.1</b>	<b>1605.5</b>	<b>1885.1</b>	<b>5982.0</b>	<b>6450.7</b>	<b>9306.0</b>
<b>3</b>	<b>Capital Employed (Segment Assets less Segment Liabilities)</b>						
	a) Compressors	65527.8	66074.2	57918.7	65527.8	57918.7	58849.4
	b) Automotive Equipments	6616.8	6451.9	5591.8	6616.8	5591.8	5993.8
	c) Others	498.2	592.5	952.4	498.2	952.4	788.3
	<b>Total Capital Employed in Segments</b>	<b>72642.8</b>	<b>73118.6</b>	<b>64462.9</b>	<b>72642.8</b>	<b>64462.9</b>	<b>65631.6</b>
	Add:Unallocable Corporate Assets less Corporate Liabilities	1637.4	1697.9	1525.0	1637.4	1525.0	1630.8
	<b>Total Capital Employed in Company</b>	<b>74280.2</b>	<b>74816.5</b>	<b>65987.8</b>	<b>74280.2</b>	<b>65987.8</b>	<b>67262.4</b>

- Figures for the current quarter and half year are strictly not comparable with the corresponding period of the previous year due to acquisitions made during 2012-13.
- Previous year's figures have been regrouped or rearranged wherever necessary to make it comparable with the quarter/ nine months ended 31/12/2013

Taken on record by the Board of Directors at their meeting held on 06.02.2014

For and on behalf of the Board of Directors

Place: Coimbatore  
Date : 06.02.2014Jairam Varadaraj  
Managing Director