



BOMBAY STOCK EXCHANGE LIMITED
CORPORATE SERVICES
FLOOR 25, P.J. TOWERS
DALAL STREET
MUMBAI 400001.

FAX: 22723121/2037
2041/2061/2039/3719

E:SEC: 1012

BY COURIER

DATE: 12/02/2016

Dear Sirs

Sub: Submission of presentation made at the Analysts / Investors Meet on 11/02/2016 as per Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulation, 2015.

The presentation made at the Analysts / Investors Meet on 11.02.2016

Kindly acknowledge the receipt and do the needful to update your records.

Thanking you,

Yours faithfully
For ELGI EQUIPMENTS LIMITED

VAISHNAVI PM
COMPANY SECRETARY

Encl: As Above.

ELGI EQUIPMENTS LIMITED

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Thursday
11 February, 2016



Analyst & Investor Meet

Background



LRG Naidu
The Founder

Born in 1894

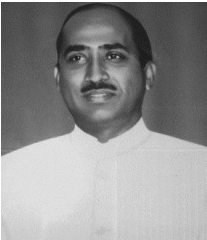
◦ **Worked as a ticket collector from 1915**

Started a bus company in 1918

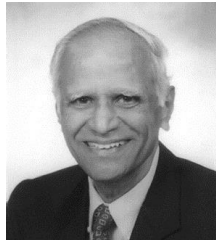
◦ **Built a fleet of 300 buses**

Started two airline companies in 1946

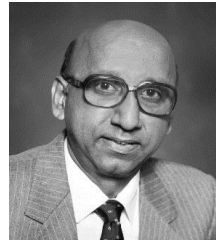
◦ **All the businesses were nationalized between 1948 and 1960**



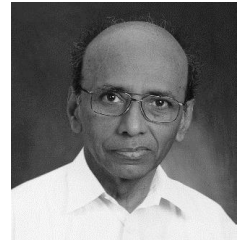
LG Balakrishnan



LG Varadaraj



LG Ramamurthi



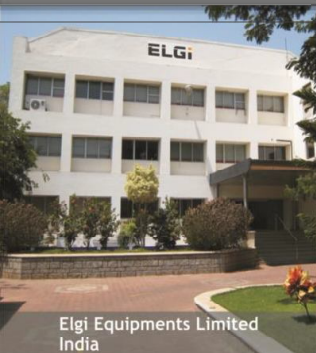
LG Nityanand

Sons of LRG Naidu who moved the business from services into manufacturing in 1959 and built a group that is today \$ 400 million in revenue



ELGI EQUIPMENTS LIMITED

Over 50 years of Enduring Partnerships



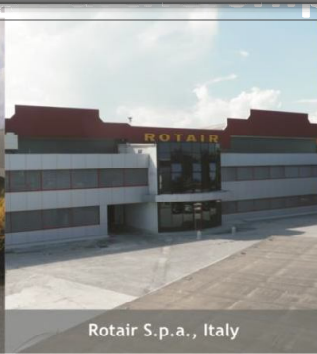
Elgi Equipments Limited
India



Elgi Equipments (Zhejiang) Limited
China



Belair S.A., France



Rotair S.p.a., Italy



Patton's Inc., US

Air Center Plant

ELGI operates four factories in the world with the same high quality standards using its own airends.



5,000,000

Square feet of factory
land

1,000,000

Square feet of factory
space

Technology Capability

TECHNOLOGY CAPABILITY : AIRENDS

ELGI has designed and developed a family of single stage oil-injected airends in the power range of 0.5 to 300 kW



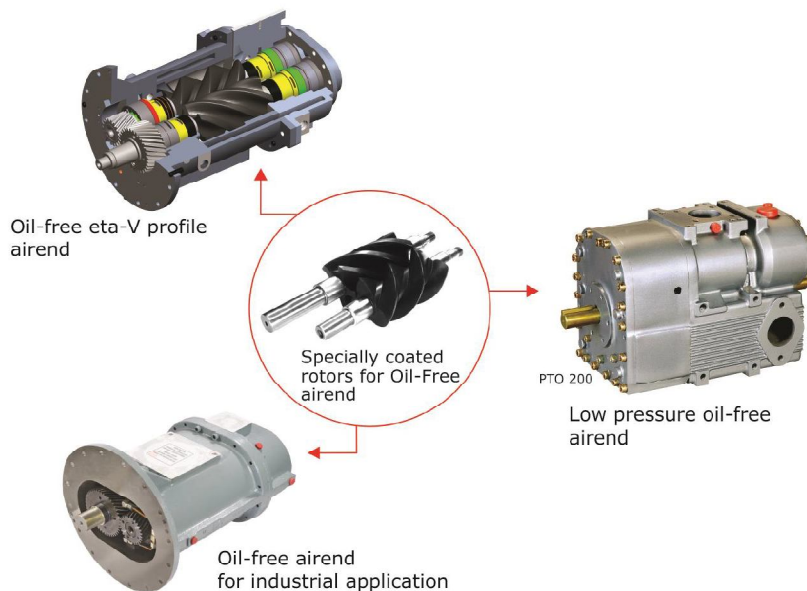
ELGI has developed a range of encapsulated airends in the power range of 2.2 to 75 kW



Technology Capability

TECHNOLOGY CAPABILITY : OIL-FREE AIRENDS

ELGI designs and manufactures oil-free airends and air compressors. ELGI's unique eta-V rotor design reduces pressure losses and increases stage efficiencies, leading to an optimized compressed air system.



RANGE

125 - 3000 cfm

1.2 - 10 bar g

COATING

- Special PTFE-PFA coating for compression without lubricant or cooling agent
- Corrosion resistant
- Dry lubricant. Does not require refill
- Food grade coating

Technology Capability

TECHNOLOGY CAPABILITY : CENTRIFUGAL COMPRESSOR

ELGI designs and manufactures its own range of centrifugal compressors.



Rotor Assembly
with the indigenously
designed impeller in the foreground

SOFTWARE

- MathCad: programming in scientific and engineering applications
- LabView: data acquisition, processing
- CompAero: aero-thermo design and performance estimation of centrifugal compressor components
- DyRoBes[®]: rotor dynamic analysis and design, journal & thrust bearing design
- Lisa: Finite Element Analysis

Technology Capability

TECHNOLOGY CAPABILITY : OIL-FREE SCREW AIR COMPRESSORS

With in-house oil-free technology, the compressors are engineered to deliver maximum uptime and reliability.



TWO STAGE - OF SERIES

Air cooled/water cooled

22 - 550 kW

125 - 3000 cfm

4.5 - 10 bar g

SINGLE STAGE - OF:L SERIES

Water cooled

90 - 160 kW

750 - 1800 cfm

1.2 - 3.5 bar g

Technology Capability

TECHNOLOGY CAPABILITY : ELECTRIC POWERED SCREW AIR COMPRESSORS

The EG Series compressors represent superior value proposition with each component designed for reliability and ease of maintenance. The compressor is manufactured in compliance with applicable international standards (UL, ASME and CE).



SINGLE STAGE - EG SERIES

11 - 250 kW

47 - 1612 cfm

Technology Capability

TECHNOLOGY CAPABILITY : ELECTRIC POWERED SCREW AIR COMPRESSORS

ELGI's EN series screw compressors are designed to encapsulate all functional components and compressor within a common housing. With its small footprint, high reliability and low maintenance, the compressors are ideal for all industrial applications where size, efficiency and cost matter.



ENCAPSULATED EN SERIES

2.2 - 75 kW

8.0 - 469 cfm

Technology Capability

TECHNOLOGY CAPABILITY : DIESEL PORTABLE COMPRESSORS

ELGI has a legacy of providing reliable compressed air solution for the construction, mining, water-well drilling and oil and gas industries for over four decades.



RANGE

Application	Free-air delivery	Pressure
	(Range in cfm)	(Range in psig)
Construction & Mining	175 - 1100	100 - 350
Water-well drilling	475 - 1500	150 - 400
Oil and gas exploration	900 - 1100	350

Technology Capability

TECHNOLOGY CAPABILITY : ELECTRIC PORTABLE COMPRESSORS

ELGI's electric trolley compressor offer significant savings in operating costs in applications such as powering breakers and tools in marble, granite and blue metal quarries.



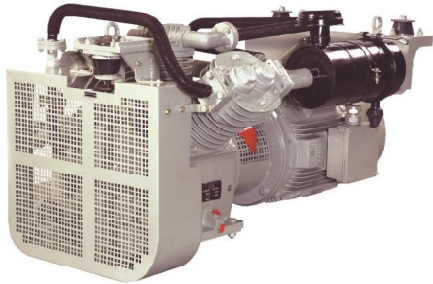
RANGE

kW	cfm	psig
22 - 75	130 - 500	100 -150

Technology Capability

TECHNOLOGY CAPABILITY : RAILWAY AIR COMPRESSORS

ELGI provides compressors for electrical and diesel locomotives, auxillary compressors, exhausters, wind screen wipers and water raising apparatus.



ELECTRIC LOCOMOTIVES

14 - 20 HP

35 - 85 cfm



DIESEL LOCOMOTIVES

14 - 100 HP

35 - 218 cfm

Technology Capability

TECHNOLOGY CAPABILITY : OIL LUBRICATED RECIPROCATING AIR COMPRESSORS

ELGI's oil-lubricated reciprocating compressors are designed for ease maintenance and unparalleled performance in the long run.



Single & Two stage



High volume & High pressure



Pet Compressor

SINGLE AND TWO - STAGE

3.0 to 15 HP

8.8 - 49 cfm

HIGH VOLUME & PRESSURE

3.0 - 40 HP

3 5 - 128 cfm

PET COMPRESSOR

15 - 20 HP

30 - 54 cfm

Technology Capability

TECHNOLOGY CAPABILITY : OIL-FREE RECIPROCATING AIR COMPRESSORS

ELGI's oil-free reciprocating compressors cater to the increased need of industrial and research institutions for higher purity in compressed air applications.



Oil-free



High volume oil-free



Dr. Vayu

OIL-FREE
5.0 - 15 HP
14.5 - 45 cfm

HIGH VOLUME OIL-FREE
25 - 75 HP
100 - 300 cfm

DR. VAYU OIL-FREE
1.0 - 4.0 HP
1.77 - 10.6 cfm

Technology Capability

TECHNOLOGY CAPABILITY : AIR ACCESSORIES

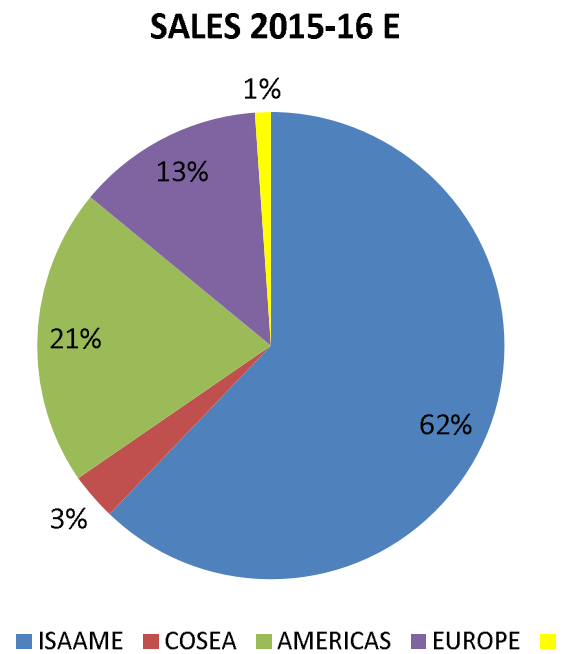
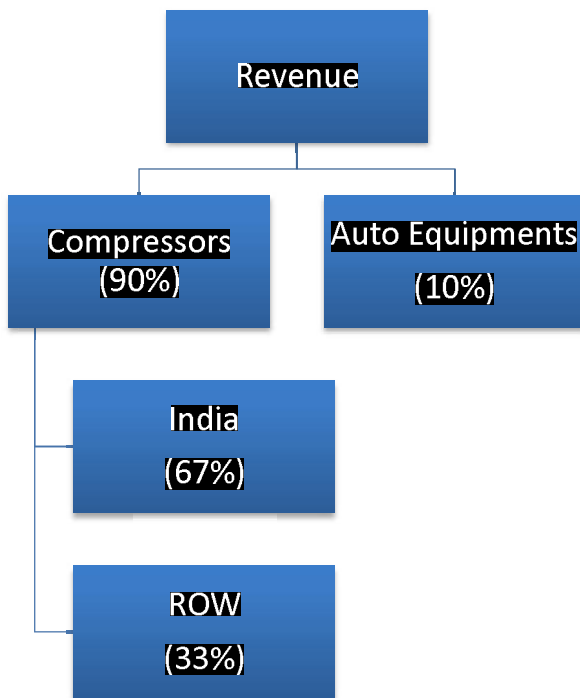
ELGI offers complete compressed air solutions for high air quality and energy savings.



ACCESSORIES

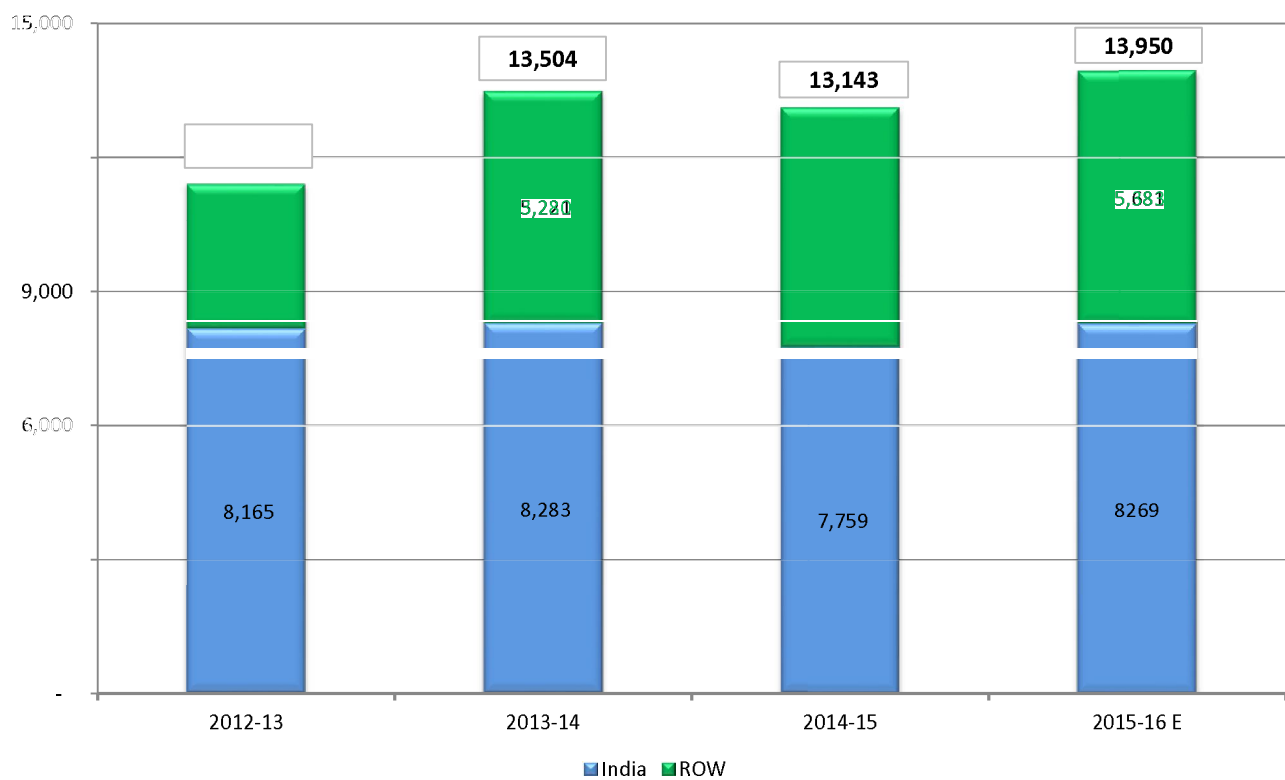
- Air Receivers
- Air Dryers
- Air filters
- Drain valves
- VFD
- ASSC

Revenue Mix



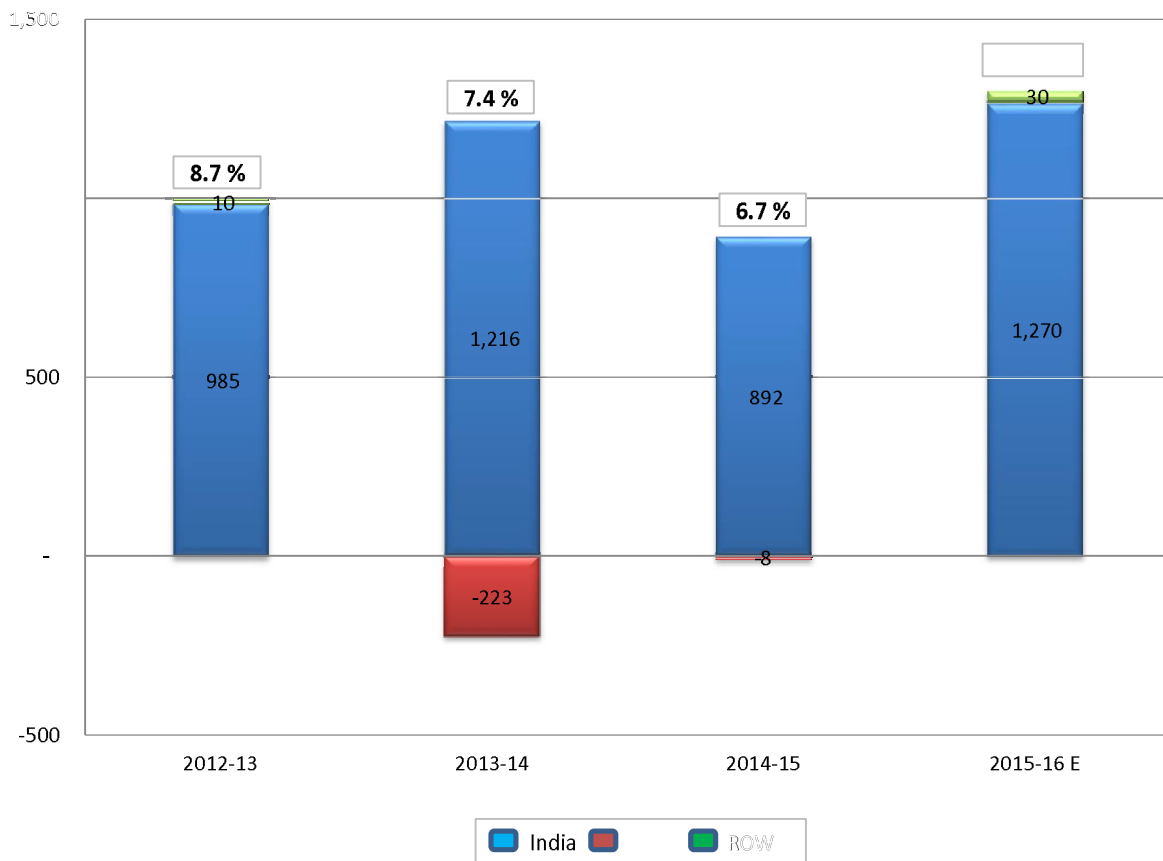
Sales Performance

Rs. in Mn



EBIDTA

Rs. In Mn



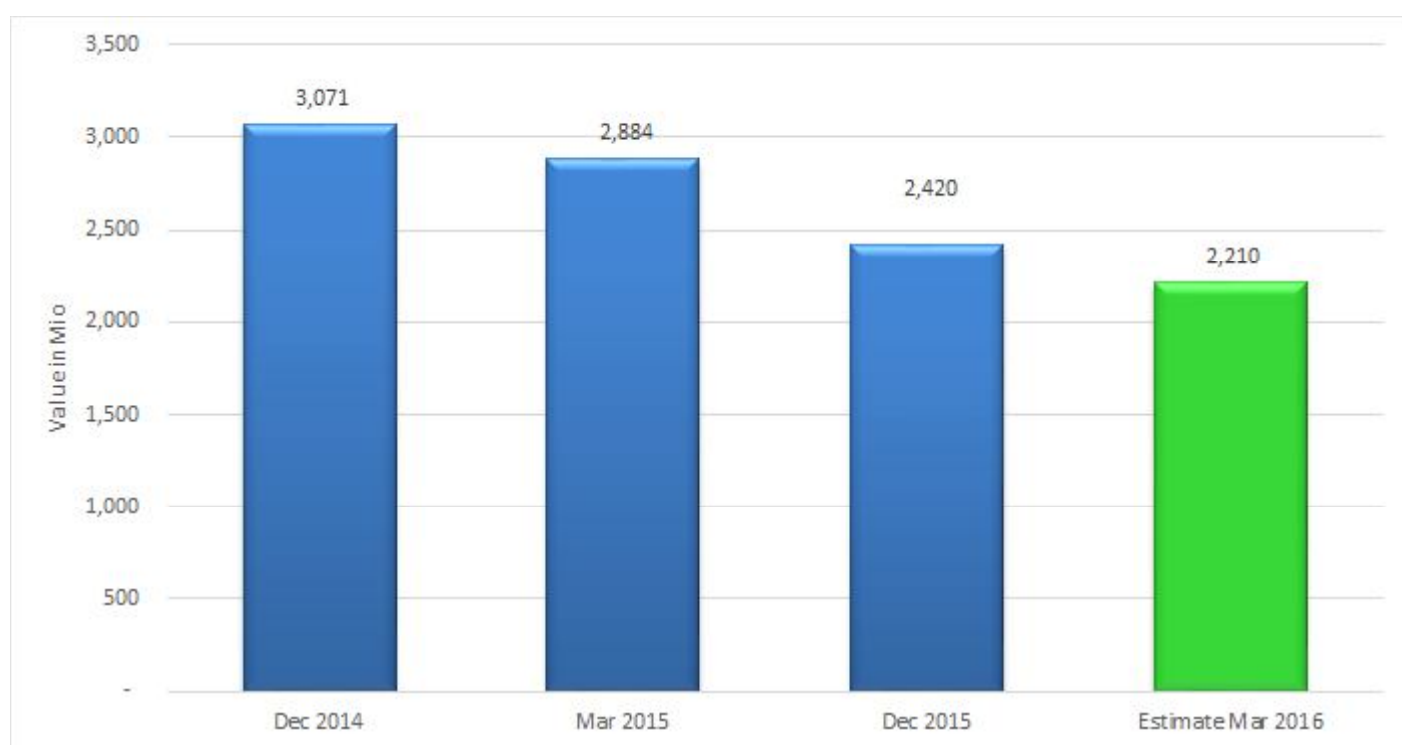
Inventory



Receivables



Net Debt Position



Thank You